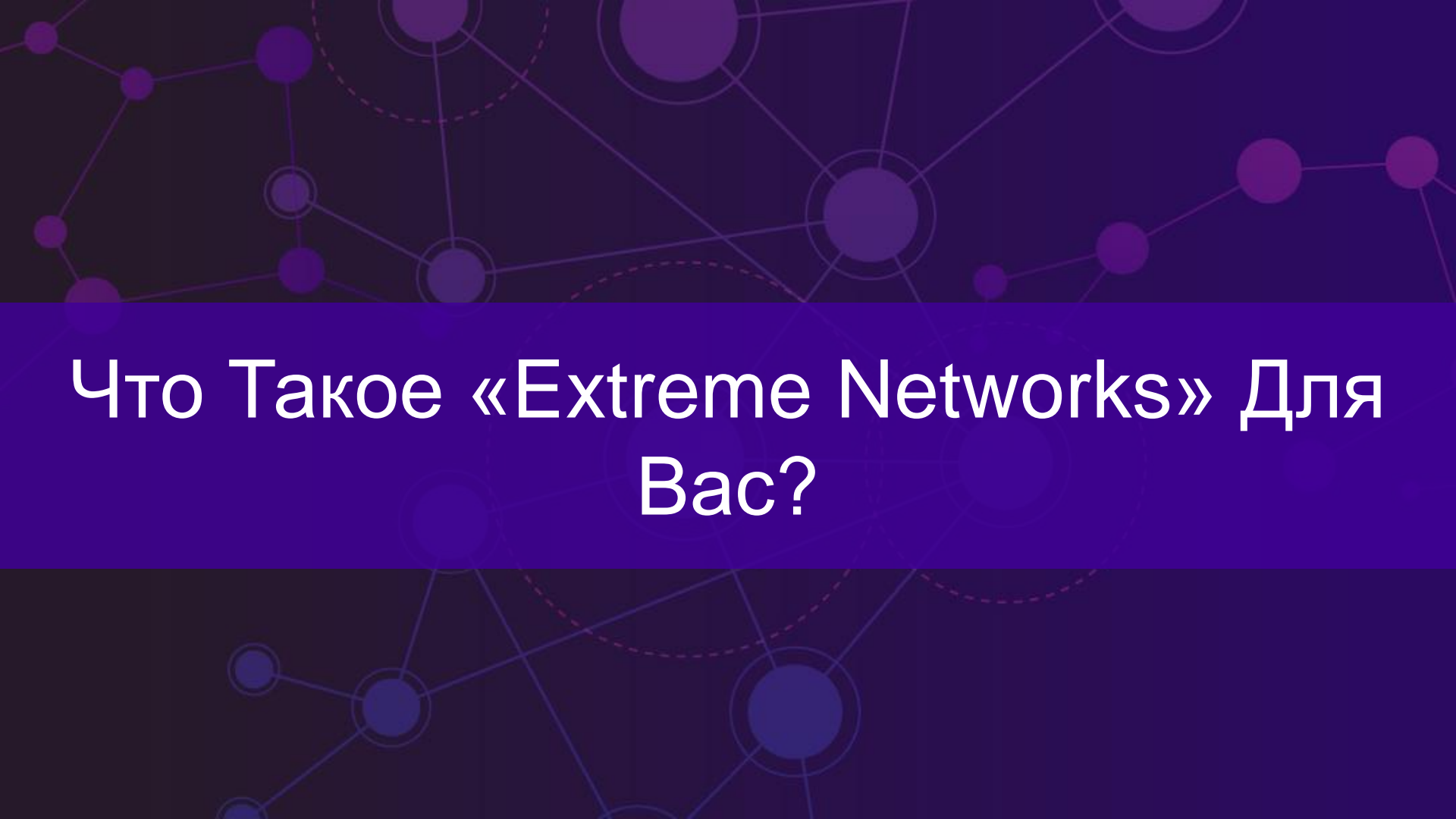




# Extreme Networks в мире

Москва, 11 апреля 2019 г.

The background of the slide features a network diagram with various nodes and connections. Some nodes are represented by solid purple circles, while others are dashed purple circles. The connections are thin purple lines. The overall color scheme is dark purple.

# Что Такое «Extreme Networks» Для Вас?

# Extreme Networks

Customer-Driven Networking Solutions from the Enterprise Edge to the Cloud

**20+ YEAR**  
Pioneer in Networking



NASDAQ: \$EXTR

**1**  
BILLION  
REVENUE

CUSTOMERS

**30,000+**

**6,000+** PARTNERS

INDUSTRY'S

**FIRST**

Gig-E / 10 Gig-E

**SWITCH**

Extensive Patent Portfolio



**3,000+** EMPLOYEES

HQ: SAN JOSE, CA

Business in 80+ Countries


**#1**

RANKED

**100%** INSOURCED

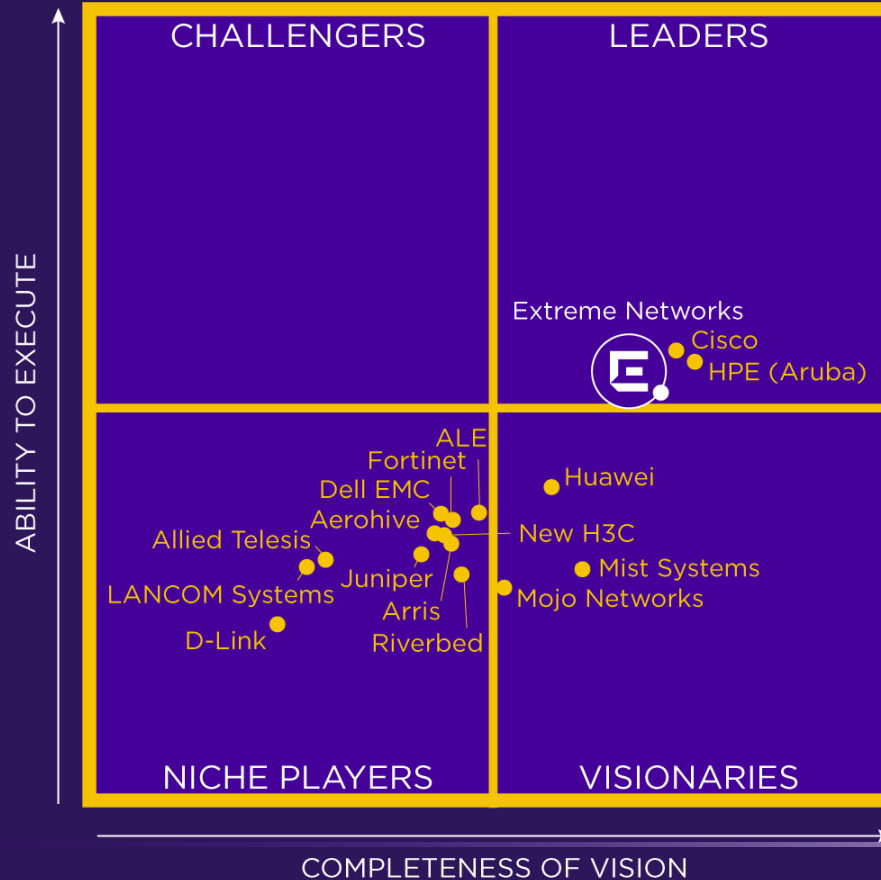
SERVICE & SUPPORT



The background of the slide features a network diagram with various nodes and connections. Some nodes are represented by solid purple circles, while others are dashed purple circles. Lines of varying thickness connect these nodes, creating a complex web-like structure. The overall color scheme is dark purple with lighter purple accents for the nodes and lines.

Extreme Networks – Один Из 3  
Лидеров В Wired/Wireless LAN  
Quadrant!

# Gartner 2018 Wired & Wireless LAN Magic Quadrant



The background features a network diagram with various nodes and connections. Some nodes are solid circles, while others are dashed circles. Lines connect the nodes, forming a complex web. The overall color scheme is dark purple and blue.

Насколько Важна Сеть?

# Age of Acceleration: Driving Digital Transformation

**1.7MB**  
DATA GENERATED  
**PER SECOND**  
BY EVERY HUMAN BY 2020



**\$2 TRILLION**  
PROJECTED  
DIGITAL TRANSFORMATION  
SPEND BY 2020



BY 2020 **95%** OF NEW ELECTRONICS  
TO CONTAIN **IoT**



**23 BILLION**  
CURRENT IoT-CONNECTED DEVICES

The analytics tool is the most exciting piece for us, as it provides **real insight into the user behavior** on our Wi-Fi network during an event.

**Chip Suttles**  
Seattle Seahawks

If you really want to **make your life easier, take a look at Fabric Connect** and avoid the marketing hype about SDN. When you look at it, you'll say, 'It can't be that easy,' but I'm telling you it works.

**Bruce Meyer**  
Promedica Health Systems

Thanks to the reliable and easy-to-use Extreme equipment and management tools that we've invested in, we are able to take advantage of the talent on the team and use it in other areas to **make our IT program exemplary**.

**Beverly Miller**  
Greeneville City Schools

The background features a complex network diagram with various nodes and connections. Nodes are represented by circles of different sizes and colors, including purple, blue, and pink. Some nodes are solid, while others are hollow. Connections are shown as thin lines, some solid and some dashed, forming a web-like structure. The overall color palette is dark purple and blue.

# Extreme Networks – Компания, Сфокусированная Только На Сети



The background of the slide features a network diagram with various nodes and connections. The nodes are represented by circles of different sizes and colors, including purple, blue, and white. Some nodes are connected by solid lines, while others are connected by dashed lines. The overall layout is a complex web of interconnected points, suggesting a network or data structure.

# Extreme Networks – Крупнейший “Pure Play” Сетевой Вендор

# Customer Validation

## Data Center



## Wired & Wireless LAN



Overall Peer Rating

Willingness to recommend



4.8 ★★★★★

97% Yes



4.5 ★★★★★☆

81% Yes



4.6 ★★★★★☆

93% Yes

Overall Peer Rating

Willingness to recommend



4.7 ★★★★★

92% Yes



4.5 ★★★★★☆

85% Yes



4.4 ★★★★★☆

83% Yes



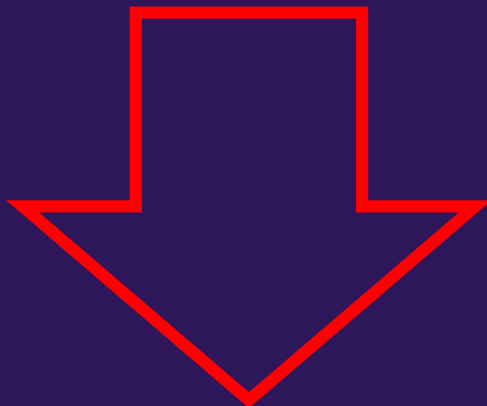
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Сеть – Это Просто?

# Увеличивая Пользу, Уменьшая Сложность



Польза



Сложность



Более 1.2 миллионов пациентов в 2018  
Крупнейший госпиталь в Скандинавии



Oslo  
universitetssykehus

20 тысяч сотрудников

Oslo University Hospital, Норвегия

Skoda Auto, Чехия



Произведено 1.25 миллионов машин в 2018

5% от ВВП, 9% от экспорта Чехии

33 тысячи сотрудников

# Trusted by Over 50% of the Fortune 50



Healthcare



Government



Education



Hospitality



Manufacturing



Transportation  
and Logistics



Retail



Service Provider





Extreme™

Customer-Driven Networking

”Customer-Driven Networking”

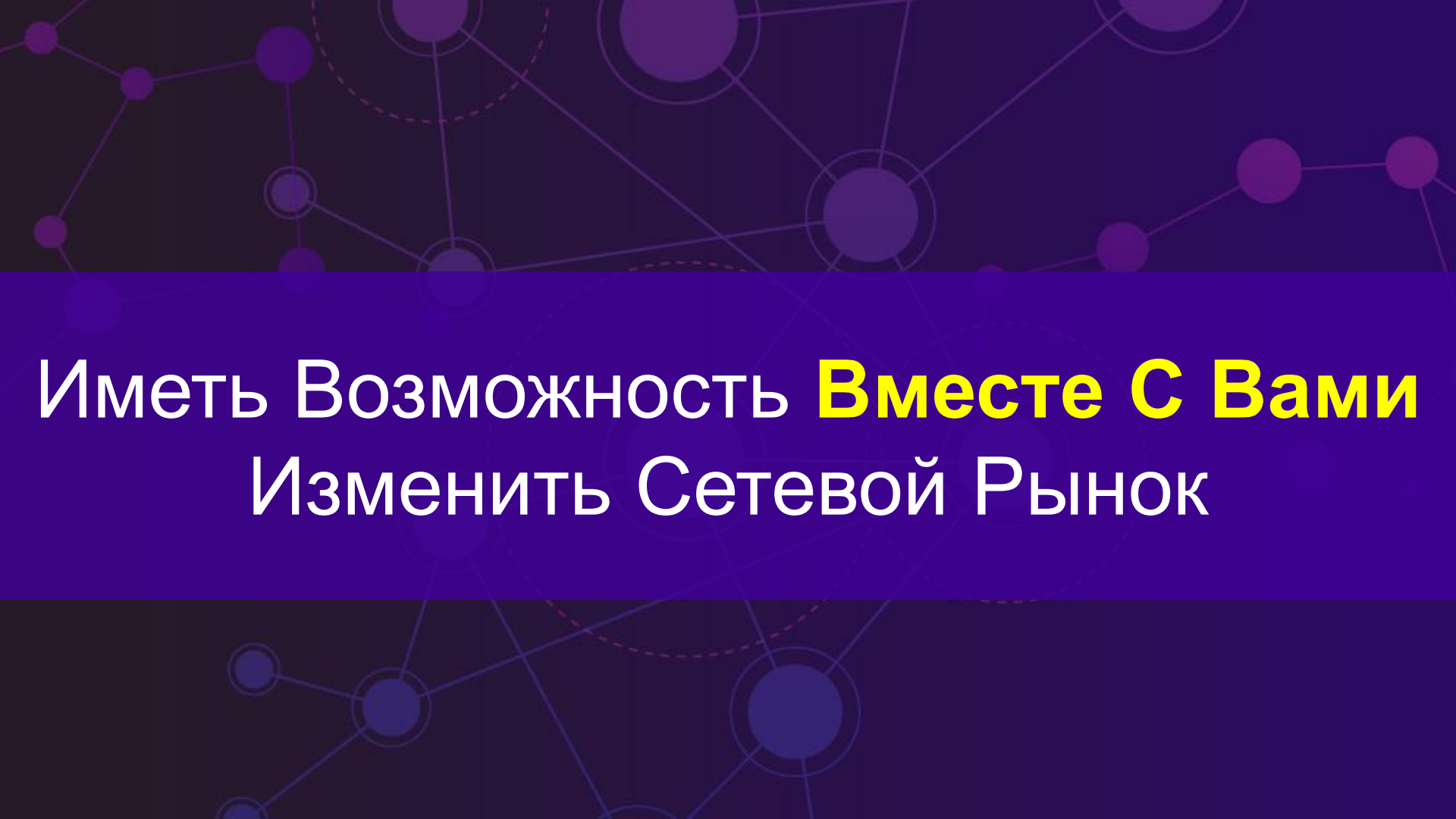


Рост С \$1В До \$2В Помогая  
Заказчикам В Решений Их Задач



The background features a network diagram with various nodes and connections. Some nodes are solid purple circles, while others are dashed purple circles. Lines connect these nodes, creating a complex web. The diagram is set against a dark purple background.

Иметь Возможность Изменить  
Сетевой Рынок

The background features a network diagram with various sized nodes (circles) connected by thin lines. Some nodes are highlighted with larger, semi-transparent circles. The overall color scheme is dark purple and blue.

Иметь Возможность **Вместе С Вами**  
Изменить Сетевой Рынок



EXTREME  
**NOW**

WORLD TOUR